

BUYING CRITERIA CHECKLIST

Company Name _____

Salesperson Name _____

Date of Interview _____

All Must be checked to meet the standard for a company I would consider hiring

- Local Company (Office located within 30 miles of my home)
- Physical Office (Not a home office)
- Class A Contractor License in my State (Verifiable)
- Incorporated for over 10 years (2% of businesses last this long)
- Insured for >5x my project and willing to add me as an additional rider
- More than five employees
- Background checks on all employees
- Dedicated Project Manager/Lead Carpenter each project
- Mechanics Lien Waiver (if requested)
- References Provided (Pre-Construction/In-Design, In Construction, 1 year+ complete)
- Firm Fixed Price Contract (Avoid allowances)
- All-In-One Solution (The same company can design and build the entire project)
- Website with project photos, employee bios, and process
- 95% Positive Reviews
- Recent Awards for Quality and Client Satisfaction